

Message Text

LIMITED OFFICIAL USE

PAGE 01 ABU DH 02275 220710Z

11
ACTION NEA-10

INFO OCT-01 ISO-00 AID-05 CIAE-00 EB-07 FRB-03 INR-07

NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02 CIEP-01

LAB-04 SIL-01 OMB-01 STR-04 CEA-01 L-03 H-02 PA-01

PRS-01 /065 W
----- 082781

P R 220645Z AUG 76
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC PRIORITY 4819
USDOC WASHDC PRIORITY
INFO AMEMBASSY ALGIERY
AMEMBASSY AMMAN
USINT BAGHDAD
AMEMBASSY CAIRO
AMEMBASSY DAMASCUS
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
AMEMBASSY SANA
AMEMBASSY TRIPOLI

LIMITED OFFICIAL USE ABU DHABI 2275

DEPT PASS BAGHDAD

E.O. 11652: N/A
TAGS : BEXP, TC
SUBJECT : ARAB BOYCOTT

REF: (A) ABU BHABI 2062, (?) STATE 207279

1. LANGUAGE RELATING TO ARAB BOYCOTT USED BY COMMERCE IN ITS
PUBLICATIONS ON MARKETING IN ARAB COUNTRIES (PARAS 2-4 REF B)
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ABU DH 02275 220710Z

IS CLEARLY FAIR STATEMENT OF SITUATION AS IT EXISTS IN UAE AND

OF US POLICY WITH REGARD THERETO. AND IT OBVIOUSLY AVOIDS SOMEWHAT STARK OR "ABSOLUTE" NATURE OF OUR PROPOSAL REF A (QUOTED PARA 1 REF B).

2. HOWEVER, WHILE OUR POLICY IS CLEAR (AND WE SO ENUNCIATE IT HERE BOTH TO RESIDENT AND VISITING BUSINESSMEN AND WHEN APPROPRIATE TO LOCAL OFFICIALS) IT IS ONE THING TO PUT IT IN WRITING IN WASHINGTON AND QUITE ANOTHER TO DO SO HERE. ALTHOUGH BOYCOTT IS ISSUE IN ABU DHABI IT IS AT PRESENT NOT ONE OF GREAT CONTENTION, AND U.S. FIRMS ARE SOMETIME ABLE TO FINESSE THEIR WAY THROUGH PROBLEMS WHICH ARE BOYCOTT VIOLATIONS IN THE STRICTEST INTERPRETATION. EMB FEARS STATEMENT OF PARA 2-4 REF B, WHICH CLEARLY UNDERLINES THE BOYCOTT CONFLICT AND PUTS IT AGAIN IN THE SPOTLIGHT, WILL WHEN CIRCULATED IN LOCAL HANDOUT TEND NEEDLESSLY TO IRRITATE LOCAL BOYCOTT AND CHAMBER OF COMMERCE OFFICIALS. IT WILL NOT CHANGE THEIR BASIC POSITION AND INDEED RUNS RISK OF MAKING ABU DHABI BOYCOTT ENFORCEMENT STIFFER.

3. WE PROPOSE, THERFORE, TO LEAVE ANY REFERENCE TO THE BOYCOTT OUT OF OUR PUBLICATION "HOW TO DO BUSINESS IN ABU DHABI" AND BRIEF BUSINESSMEN ORALLY USING MATERIAL FROM PARAS 2-4 REF B.

4. WE ARE READY TO GO TO PRESS WITH "HOW TO DO BUSINESS IN ABU DHABI" AND WOULD APPRECIATE CONCURRENCE TO ABOVE ALTERNATIVE ASAP.
STERNER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ellisoob
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ABUDH02275
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760321-0400
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760831/aaaabakk.tel
Line Count: 90
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 ABU DHABI 2062, 76 STATE 207279
Review Action: RELEASED, APPROVED
Review Authority: ellisoob
Review Comment: n/a
Review Content Flags:
Review Date: 09 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 JUN 2004 by ElyME>; APPROVED <07 OCT 2004 by ellisoob>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ARAB BOYCOTT
TAGS: BEXP, TC
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006